**SPAREMATE VS AMAZON/FLIPKART**

1.sparemate is **domain specific**, we don’t sell goods of all categories, we are only focused on **vehicular spare parts**.

2.Amazon/flipchart do sell vehicular spare parts but **they are general spares** and not the heavy ones. Spare mate deals with both **general spares** (such as engine oils, spark plugs etc) and heavy **spare** parts such as gearboxes, pistons, clutch plates etc.

3.There been reports of fake/duplicate parts being sold on amazon/flipkart along with dealers that are not verified by the organisation or are selling goods more than MRP.

At spare mate every good being sold is quality tested before being put up for sale.

Dealer’s background is checked before they are added as our partners. Dealers not following protocols are removed from partnership program.

4.We also provide installation services to customer if requested at no additional costs.

5.We focus on variety of customer base. Our customer base can be person owning a vehicle that is no longer in production or our customer can be a person who wants to buy a part which performs better than stock parts.

6.We give local shop keepers a platform to put their business online.